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Using System Dynamics to Support Strategic Digitalization Decisions

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ABSTRACT

Although digitalization becomes a prospect that is counted on for many problems in the construction industry, there are limited attempts on exploring decision-making processes in construction firms about the integration of digital technologies and impacts beyond the projects. In this research, the system dynamics (SD) approach was proposed to investigate digitalization as a strategic decision considering the inherent relationships between project company and business levels. The SD model was conceptualized, formulated, and tested by conducting a demonstrative case study within a modular construction company. Conforming to the strategic priorities of the case company, business process engineering principles were adopted to model the existing practices and assess the impacts of implementing digital technologies such as BIM, ERP and RFID at different maturity levels. The simulation tests revealed that the impacts of technologies are influenced by both the internal dynamics of projects, company competencies as well as external uncertainties. The SD model has the potential to improve strategic decision-making by anticipating the causalities and feedback between the decisions and consequences of technology integration. The findings

24 and model development steps proposed in this paper can be used by other companies that aim to make
25 process improvements with digital technologies as well as researchers exploring the implications of
26 digitalization in construction considering competencies and uncertainties.

27 **Author keywords:** Digitalization, System Dynamics Modelling, Strategic Decision-making

28 INTRODUCTION

29 Digitalization has been conceived as the panacea for poor productivity in construction and there is a strong
30 interest among policymakers to support digitalization within the industry (McKinsey 2020; European
31 Construction Sector Observatory Report 2021; RICS Report 2022). Oesterreich and Teuteberg (2016)
32 proposed the utilisation of Industry 4.0 technologies within the construction value chain from different
33 perspectives of adoption such as economic, social, and environmental. Similarly, Wang et al. (2020) stated
34 that the industry is on the edge of a major revolution thanks to digital technologies of Industry 4.0 such as
35 big data, cybersecurity, cloud technology, additive manufacturing, and augmented reality. Entrenching
36 upon these, Sawhney et al. (2020) framed Construction 4.0 as encompassing the trends and technologies
37 that will change the way of design and construction in the built environment. Industry 5.0 iterates on the
38 technological advancement of Industry 4.0 by integrating humans within the paradigm and prioritising
39 sustainability for a new production model within the industry (European Commission 2021). Considering
40 that construction industry has a slow undertaking for implementing technologies and adopting business
41 models to digital environments, it is still not clear how the industry will embrace the changes brought by
42 narrowly conceptualized Construction 5.0. The reason behind this can be linked to the unique characteristics
43 of construction such as the existence of many parties within the value chain, project complexity and
44 uncertainty (Oesterreich and Teuteberg 2016). Nevertheless, contributing to the competitive landscape of
45 the industry, BIM fills the gap of structured information exchange through digital modelling and simulation,
46 especially for design and enables the overall integration of construction processes with other technologies.
47 For example, Tang et al. (2019) demonstrated the integration of real-time data from IoT devices with BIM,

48 and Li et al. (2017) integrated RFID for prefabricated construction. Using the real-time data driven from
49 the sensors or IoT devices for BIM processes, digital twins (DT) stepped forward for the integration of the
50 physical world with the virtual. As autonomous systems, DT paved the way for advanced project
51 management practices by helping the data communication, better predictions, and flexibility to uncertainties
52 for construction processes (Pan and Zhang 2021). Despite the popularity of considering BIM as a requisite
53 for the digital transformation of the industry, scepticism still continues for the development of an integrated
54 BIM environment, which can be observed by the prevalence of using modelling tools only for internal
55 development and design stages. Challenges of implementing BIM have been listed as technical difficulties
56 such as inadequate experience, incompatibility of software and interoperability issues (Abd Jamil and Fathi,
57 2020), legal concerns (Arensman and Ozbek 2012) and the need for a paradigm shift towards collaborative
58 working and change in behaviour of practitioners in the industry (Eadie et al. 2014; Hajj et. 2021).

59 Despite various attempts in the literature about technology adoptions, the construction industry
60 professionals still have unclarity in their minds about which technologies need to be integrated, for which
61 purposes and how to implement them in practice (Lavikka et al. 2018; Wang et al. 2022). Hence, to impair
62 the current status quo of the digital transition of construction firms, the practitioners need to recognize the
63 new opportunities of technologies together with the technical, organisational, and external factors within a
64 strategic context. In this regard, this research primarily aims to explore the strategic decision-making
65 process in construction companies about implementing different digital technologies and assess impact of
66 digital technologies at the project level. A systems approach has been utilised to model the decision-making
67 process behind the technology integration including the project processes as well as company and business
68 level factors. The research was carried out in collaboration with a modular construction company operating
69 in international markets. Since the research targets to understand the strategic value of technology
70 adaptation from an inclusive systems perspective, systems dynamics (SD) was utilised to simulate decision-
71 making processes within this company. The developed SD model assesses the impacts of several factors
72 such as company capabilities, project and management-related aspects, benefits as well as challenges

73 associated with digital technologies and external uncertainties on the project environment. In the
74 forthcoming parts of this paper, first, the research background will be presented about decision-making for
75 digitalization. Then the research methodology will be presented followed by the developed SD model and
76 demonstration of the case application. Simulation results from the demonstrative case study will be
77 discussed as well as general research findings, contributions, limitations, and recommendations for future
78 studies.

79 **DIGITALIZATION IN CONSTRUCTION**

80 Digitalization is a strategic decision that would enable companies to reach their long-term objectives.
81 Nevertheless, digitalization as a research topic in construction has generally been limited to the
82 demonstration of digital technologies as promoters of project performance, especially in terms of cost and
83 schedule. For example, Bryde et al. (2013) focused on the benefits of BIM in project management and
84 revealed the major benefits as cost reduction and control, Kang et al. (2008) and O'Connor and Yang (2003)
85 stated technologies have a strong positive correlation with schedule performance, Hwang et al. (2019)
86 investigated the effect of BIM on rework during design and construction, and Zhu et al. (2022) proposed
87 most prominent applications of smart technologies as progress tracking, real-time monitoring, and schedule
88 estimation. Where the literature is mostly focused on the utilisation of individual technologies for different
89 tasks, there is a need of creating a proper strategy to help construction organizations define the key goals,
90 pertinent actions, and assessment techniques (Love and Matthews 2019; Nikmehr et al. 2021). Moreover,
91 while these studies revealed the benefits of individual technologies, there is still lack of studies that
92 comprehensively elaborate the impact of technologies as strategies and analyse this under the circumstances
93 of project conditions, current company competencies and external conditions.

94 On the other hand, prior to discussing the effects of technologies on the process, the acceptance and use
95 of different technologies have also been addressed in the literature with using different perspectives and
96 methods. Among these one of the most commonly employed methods is technology acceptance models

97 (TAM), with placing the individual behaviour, intention to use, at its core place. Accordingly, TAM posits
98 that users' intention to adopt technology is shaped by two key beliefs: perceived usefulness and perceived
99 ease of use. These beliefs, in turn, can be influenced by external factors like system characteristics,
100 development processes, and training (Xu and Lu 2022). In the construction industry, the model is widely
101 used to understand the acceptance of different technologies such as BIM (Lee et al. 2015), ERP (Chung et
102 al. 2009) and smart construction systems (Liu et al. 2018) based on cognitive constructs of individuals.
103 Therefore, in most of these studies, tactical conclusions have been made for the success of technology
104 implementation in organizations. Although these studies elaborate on the reasons behind the mindset of
105 technology users, a widely held viewpoint is that the TAM is insufficient in predicting technology adoption
106 at the organizational level and common de facto is once a construction organization invested in new
107 technology, it becomes obligatory for operators to use it in their work processes, which are overlooked in
108 that literature (Sepasgozar 2023). Therefore, when considering the objective of this study as understanding
109 the strategic value of digital technologies for the construction, the focus has been shifted from the influence
110 of individuals' behaviours in the technology acceptance process to the potential visionary achievements
111 that can be attained upon technology implementation and its subsequent effects on processes using a
112 systems approach.

113 Ernstsens et al. (2021) indicated the three visions of the construction companies for digitalization as
114 efficient construction (modularization), user-data-driven built environment (real-time data of IoT, VR/AR,
115 sustainability) and value-driven computational design (digital designs for simulating changes, digital twin
116 city). The authors stated that the innovation and digitalization visions of the industry should be approached
117 by combining different discourses such as technology, business, and policy rather than focusing on the
118 benefits of individual technologies. Similarly, Almeida et al. (2022) proposed assessing the integration of
119 I4.0 technologies into production systems by evaluating the sociotechnical factors such as people,
120 organizational structure, and external environment. For the construction industry, the socio-technical
121 perspective used by several authors (Li et al. 2019; Lavikka et al. 2018) suggests that digital technology

122 integration must be investigated by considering both organizational and technical factors. Rather than just
123 the evaluation criteria, the interrelations between these criteria and how the “dynamics” behind that
124 influence the digitalization decision is another missing part of the current body of construction management
125 knowledge. Although, there have been several studies that model the dynamics of decision-making for
126 construction projects such as discrete event process simulation (Doloi and Jaafari 2002), dynamic risk
127 management systems (Zhou and Zhang 2010) and dynamic multi-objective optimization of projects (Guo
128 and Zhang 2022), there is a lack of studies that focus on the dynamics of digital technology integration
129 decision-making process. This study attempts to fulfil the research gap using SD as a tool to simulate and
130 explore the considerations that companies need to take into account when making decisions about
131 digitalization by combining both organizational and technical factors as well as multiple technologies.

132 The main purposes of SD are understanding complex systems and improving the decision-making for the
133 problems exhibited in them by understanding the behaviour of different components over time (dynamism)
134 and with feedback effects (Forrester 1997). SD has been widely used in the strategic management literature
135 to model different systems and support various decisions. Applications include modelling of project success
136 (Lyneis et al. 2001; Lyneis and Ford 2007), sustainability assessment (Yao et al. 2011; Zhang et al. 2014),
137 analysis of the competitiveness of construction firms (Ogunlana et al. 2003; Dangerfield et al. 2010;
138 Barnabè 2011), performance management Yildiz et al. (2020) and selecting the best approach for delivering
139 projects (Nouh et al. 2023). Although there is much research in the existing literature regarding the project
140 planning, control, and strategic decision-making by system dynamics, to the best of the authors’ knowledge,
141 there are no studies that analyse the outcomes of technology integration, particularly digital technologies
142 using this method. With the intention to fill this gap in the existing literature, this research endeavours to
143 demonstrate how SD can be used for simulating the impacts of different technologies on processes and
144 influence the decision-making process itself with a demonstration in a modular construction company.

RESEARCH OBJECTIVE AND METHODOLOGY

The objective of this research has been identified as modelling dynamics of technology implementations within companies taking into account of project, company and business factors to support digitalization decisions. It has been hypothesized that systems approach, particularly SD can be used for this purpose. Case study type of research is relevant for this research objective as in SD, a specific system or a specific problem is modelled with its constituent components and interactions. Case studies are compliant with construction project management research since each project is a case with specific physical requirements and unique control as well as management methods (Gomes Araújo and Lucko 2022). The case study was designed utilising the systems thinking perspective. Systems thinking proposes comprehending how things affect each other as a whole and considers "problems" as part of the system rather than isolating them from other constituents (Sterman 2001). Based on the idea that the strategic value of technology adaptation cannot be fully understood without an understanding of the system (the processes, actors, and their interrelationships), internal dynamics as well as the external environment, systems thinking, and SD modelling were used in this study.

The research used the two-step modelling methodology of SD, as proposed by several authors (Sterman 2000; Forrester 1997; Senge 1990). The first step is the conceptualization and qualitative modelling, which comprise causal loop diagramming (CLD). Then causalities are converted into level and rate variables to imitate the behaviour of the system by different numerical calculations, as quantitative models. The term level refers to anything that builds up or diminishes over a certain period, whereas the rate displays how much the level has changed over time. The level and rate are formulated in SD utilizing stock-flow diagrams (SFD). Levels are represented by the stock variables whereas rates are variables of flow.

The two-stage model of the SD process is comprised of four consequential steps (1) conceptualization, (2) formulation, (3) testing, and (4) simulation (Sterman 2000). The conceptualization step encompasses the problem articulation and defining the system parameters and interrelations. For problem articulation, the strategic positioning of the case company in terms of digitalization was investigated, which includes

170 describing the internal (resource-based) and external environment of companies for both current and future
171 scenarios (Price and Newson 2003). The system parameters and interrelations were described for both
172 current and future strategies in the project process chain by evaluating different digital technologies. Then,
173 the parameters were converted into formulations, transferred into a computerized environment, and tested
174 with initial parameters for validity iteratively. In the final step, different scenarios in the project
175 environment and strategic goals for digitalization were simulated in Stella Architect version 2.3.1. For the
176 sampling part of the SD model, typical inputs were used for a medium-size modular construction project of
177 the case company. This typicality also encompasses the extreme conditions of the projects, which improve
178 the reliability of the case study application. As the data source, interviews and oral feedback were used,
179 which were depicted as group model-building (GMB) sessions. The research steps are illustrated in **Fig.**
180 **1**. The selection process of the case company and model development steps will be explained in the next
181 section.

182 <Insert Fig. 1 here>

183 **THE CASE COMPANY**

184 The research was carried out in collaboration with an international construction company which was
185 exploring digital transformation possibilities and was willing to collaborate with researchers. The company
186 is one of the earliest established firms in Turkey for prefabricated modular steel structure production,
187 export, and international contracting services with more than 40 years of experience. Since the company
188 emphasized globalization as a strategic goal in recent years, they complete many projects worldwide and
189 have a presence in more than 60 countries. Moreover, the company is one of the biggest 250 contracting
190 companies in the world, which appeared in the ENR (Engineering News-Record) list for the last ten years
191 (ENR, 2018). The company is experienced in BIM, emphasized modern methods of construction as Design
192 for Manufacturing and Assembly (DfMA) and Designing for Industrialized Methods of Construction
193 (DIMC) over traditional methods of construction. With its experience in the industry as well as the

194 willingness to collaborate, the company was found to be a good partner in this research. A modular
195 construction company was also considered a good research partner due to the opportunity of analysing the
196 effects of technologies on both controlled (fabrication/production process) and uncontrolled (assembly on
197 site) environments.

198 The case company contributed to the SD model development with the involvement of staff in different
199 modelling sessions, which are structured according to the framework proposed by Vennix (1995) as
200 explained in the next section. The framework was comprised of creating models by brainstorming with the
201 experts having diverse industrial knowledge and background. Considering the disconnection between the
202 cognitive models of C-level executives and the management and digitalization team in the company, the
203 integration of experts from both groups was found crucial for model development. The process was
204 structured and conducted in 1-2.5 h sessions where three experts participated in seven sessions in the case
205 company. The group discussions during the sessions were recorded and transcribed.

206 **GROUP MODELLING SESSIONS (GMS)**

207 In the SD development process, knowledge elicitation from the company experts involved mainly five
208 steps. The background of the experts is given in **Table 1**.

209 **<Insert Table 1 here>**

210 Firstly, a preliminary study was conducted as the initial GMB session where the aim of the study and the
211 need of the case company in terms of digitalization was configured. For that session, the contribution of the
212 Chief Technology Officer (CTO) of the company was essential to ascertain the initial requirement to utilize
213 SD modelling for strategic analysis. Then the system boundary was defined in the second session as the
214 problem articulation step. For that step, the methodology of the SD modelling was introduced to the experts
215 and the predeveloped basic Stella model was created as an example of the process chain of similar modular
216 construction projects. Then, experts provided feedback on the existing project processes and future digital
217 technology integrations. Model formulations and parameters were transferred into the computerized model
218 iteratively by the contributions of experts. After clarifying the parameters and interrelations with the

219 mathematical formulations, the baseline scenarios were tested for different external conditions and
220 evaluated. The GMB sessions are summarized in **Table 2**.

221 **<Insert Table 2 here>**

222 **DEVELOPMENT OF THE SD MODEL FOR THE CASE COMPANY**

223 **Initial Session: Strategic Positioning and Technological Improvements**

224 In the initial session, the current situation of the company, technologies currently utilised, the reasons
225 behind the decision of digitalization, digital technologies that were aimed to be implemented and related
226 key performance criteria were evaluated together with experts. The company was currently utilizing BIM
227 as a modelling and simulation tool, especially for design automation. The technology development process
228 was managed by a technology team, which is responsible, especially from the design stage and improving
229 the BIM coordination among different departments and different processes of the projects. Moreover, the
230 company was experienced with the ERP system that has been used for the last 5 years for controlling the
231 inventory, creating material lists and overall planning of logistics and production. The main reasons behind
232 the digitalization strategies were expressed as increasing productivity and responding quickly to the
233 changing environment. Due to the frequent changes in market conditions, immediate remedies such as
234 procuring materials, hiring people, and doing overtime became more difficult and, there were considerable
235 cost overruns which could be compensated with process improvements by digital technologies. Another
236 reason for seeking technological solutions was identified as decreasing the rework. Considering the
237 necessity of material supply for the entire process chain, the accuracy problem of the existing material lists
238 was emphasized. For the exploration of the general and digitalized process chain of the case company, the
239 concept of Business Process Reengineering (BPR) was used as proposed by Hammer and Champy (1993).
240 As previously stated, the scope of the model is configured in accordance with the strategic objectives and
241 pertinent project processes concerning the digital technologies employed within the context of the modular
242 case company. The modular construction projects involve creating building sections or complete units off-

243 site in factories, which are then transported to the designated location for assembly. Because the modular
244 construction has differences than the traditional construction process such as production of repetitive units
245 with multiple intended uses and standardization (Innella et al. 2019), in this research the main processes of
246 modular projects were considered. The initial group modelling sessions underscored the case company's
247 primary focus on specific processes, including design, supply, production, and construction. The BRP and
248 SD model development would be similar in traditional construction but might have included different
249 processes resulting in different findings.

250 The company was expecting to further implement BIM in different processes. That statement of the experts
251 merged with the literature of BIM to define the parameters as maturity levels that are embracing integration
252 from different perspectives. In this research, the proposed model of Succar (2010) was used which encloses
253 both the technological and policy aspects, depicting three maturity levels as (1) object-based models, (2)
254 model-based collaboration and (3) network-based integration, which is supported and extended by other
255 research in the literature (Yilmaz et al. 2019; Khosrowshahi and Arayici, 2012). Model-based collaboration
256 referred to the communication of models or part of models using both proprietary and non-proprietary
257 formats (e.g., IFC). It can take place within a single project lifecycle phase or between two phases, such as
258 the architectural and structural model exchange during design, and the steel model exchange during
259 production. In the network-based integration level, integrated models that are rich in semantics are
260 developed, exchanged, and maintained cooperatively throughout the project lifecycle phases. For the supply
261 process, the company was seeking to enhance the integration of ERP systems for inventory management.
262 Additionally, the RFID technology was selected by the case company to enhance material tracking by the
263 smart gateways in the front of factories. In the factory and construction site, tracking building components
264 with RFID was identified as a priority. Despite having a competitive advantage through modularization,
265 the experts noted that the company has to follow certain strategies and procedures to minimize the risk of
266 accidents. One of these is adopting new technologies, such as safety tools (wearable devices, sensors) for

267 construction sites. The related digital technologies identified as a result of the initial session are represented
268 in **Fig.2**.

269 **<Insert Fig. 2 here>**

270 At the end of the initial session, the company experts prioritised the digitalization strategies for the current
271 inefficiencies and mentioned possible technology integrations within the processes. Firstly, the C-level
272 executive of the company underlined the acceptance of BIM as an automation tool from the design
273 departments and the interoperability problems between the BIM models for processes. Therefore, the
274 priority was identified as increasing automation of design by improving the level of details of object-based
275 models and competency of the technology team of the company. The second priority was stated as
276 improving the time and cost of data integration to BIM models for better project management. The third
277 priority encompasses the second level of BIM, model-based collaboration defined as improving the level
278 of interoperability between different models and processes. The fourth priority was determined as updating
279 the ERP module with material lists from the BIM. Experts identified implementing RFID for element
280 tracking during supply and production as the fifth priority. The sixth priority was to improve BIM as a
281 network-based integrated tool with other technologies. Considering the importance of keeping down the
282 uncontrolled working environment, the final priority was defined as the implementation of safety tools.
283 Subsequently, the strategies and technologies derived from company experts were translated into system
284 dynamics (SD) model parameters. It should be noted that the aforementioned technologies and process-
285 based improvement strategies are contingent upon the company's engagement in the modular construction
286 domain. For instance, the integration of ERP technology into the model was prompted by the company's
287 inbound logistics operations and uncertainties within material supply, thereby necessitating the inclusion
288 of relevant parameters in the simulation process. How the priorities and technologies are modelled in SD
289 will be explained further in the following sections.

290 **Conceptual Modelling**

291 As the first step of SD development, for conceptual modelling, the system parameters and the causalities
292 were determined by Causal Loop Diagramming (CLD). Considering the time-dependent simulation feature
293 of SD modelling, conceptual models were created for schedule performance, which was then used for
294 analysing cost performance indicators in computerized modelling. Firstly, as-is CLD was drawn for the
295 current project management process which was configured according to model structures in the construction
296 management literature and feedback from the company experts. The basic feedback structure of the project
297 management system is composed of essential elements such as (1) project progress, (2) errors and reworks,
298 (3) project planned schedule, and (4) management strategies and consequences of these actions. Since the
299 experts mentioned different remedial actions for different project processes, model parameters were
300 changed for each process in the computerized modelling section. For the project progress, the adopted
301 common logic is that the required work finishes with completion rate that depends on the productivity and
302 number of resources (Lyneis et al. 2001). Productivity was defined as the work done for a unit of time per
303 resource in this research. The resource represents the expanded definition of used sources for the specific
304 task (e.g., production and construction labours or design teams). Nonetheless, the project flows less than
305 perfectly almost always, encounter some errors and hereby reworks. Errors have different representations
306 in the literature of SD, such as error fraction (Lyneis et al. 2001; Love et al. 1999), positive denotation as
307 acceptance rate of completed tasks (Wang and Yuan 2017), quality (Pargar and Kujala 2021). Considering
308 the expressions of the experts, the error ratio was found more convenient to define the erroneous portion of
309 the work and predicted as a percentage for each project process in the quantitative model. As the third
310 aspect, the project planned schedule and requirements were configured. The schedule pressure defines the
311 ratio of actual completion time (required time to correctly complete the work) to planned completion time.
312 When a project falls behind the planned schedule there are general remedies such as overtime and resource
313 allocation, which originate in different balancing (B) and reinforcing (R) loops as can be seen in **Fig. 3**.

314

<Insert Fig. 3 here>

315 For instance, from Fig.3, B1 represents that as the actual completion time increases, so as the schedule
316 pressure, which increase the actual error ratio and therefore rate of task completion and time again.
317 Accordingly, the management strategies like overtime for releasing schedule pressure, and increasing the
318 resource level for reducing remaining work were modelled with its consequences such as employee fatigue
319 and congestion on the work site that result in lowering productivity and increasing errors (Lyneis and Ford
320 2007). Therefore, the system parameters and feedback loops were constituted based on the methods
321 proposed and widely used in the SD literature, such as Lyneis et al.2011; Lyneis and Ford 2007.

322 The rationale behind the stated feedback loops comprises a basis for strategically re-drawn conceptual
323 models for digitalization strategies. Therefore, after configuring the existing management strategies and
324 project dynamics, digital technology parameters were added according to the experts' feedback from the
325 previous session. The mentioned technologies and their strategically directed impacts were added to the
326 CLD of each project process in accordance with the group modelling sessions conducted with the experts,
327 therefore in line with their anticipations of technology influence on processes. Additionally, the study also
328 consulted the existing literature on digitalization in construction management to validate the rationality of
329 stated causalities.

330 As the strategic objectives related to BIM, the automation capabilities, interoperability between different
331 models and the level of integration aimed to be improved in the company. Considering the maturity levels
332 of Succar (2010), the first maturity level, is object-based models related to the *automation of design*
333 parameter. It is stated that the parameter majorly affects the productivity of the design team, which was
334 reflected in the efficiency parameter. Then, increasing the level of 4D and 5D models related as a strategy
335 and relevant technology parameter defined as the *effectiveness of project management*. The experts
336 mentioned that the schedule pressure due to any changes in the planned durations can be managed
337 effectively by this parameter. As the second maturity level, *model-based collaboration* was decided as
338 another technology parameter as the depiction of interoperability between models. The last maturity level,
339 *network-based integration* was considered as a system parameter that was connected with the error ratios

340 of production and construction processes regarding its benefits for close-loop visibility and traceability of
341 progress through real-time status. Considering the stated strategic goals of the company for the supply
342 process, the *accuracy of material quantities* was stated as a system parameter connected with the order
343 contingency, which refers to inventory and overall material management through the ERP systems.
344 Considering the importance of availability of supply in avoiding material discrepancies for modular
345 construction companies, RFID technology was linked with *missing materials* system parameter, that
346 implements tags to material packages and trucks to read the management information for supply (Demiralp
347 et al. 2012). For the production process, the case company experts stated their existing management
348 strategy for possible delays or external requests is increasing the resources (e.g., hiring labour, upscaling
349 the number of equipment), which provides backup for the other projects in the portfolio. Since the factories
350 generally work for the maximum hours, there was no overtime option. Increasing productivity as the main
351 objective of production, RFID technology was considered by the experts of the digitalization team in the
352 factory and real-time information on production positioning can decrease time-consuming identification of
353 the location of materials/units. Therefore, *RFID* technology was connected with efficiency parameters and
354 error detection parameters (the time of rework detection on the production site) of the production process.
355 Besides, the additional effort/time required due to the two separate modelling of the design and production
356 process was observed as a process inefficiency. Thus, the modeller added an interconnection between
357 *model-based collaboration* and the *production modelling* system parameters. The related operational
358 parameters and causalities can be observed from the finalized CLD of production process as an example in
359 **Fig. 4.**

360 <Insert Fig. 4 here>

361 Considering the uncontrolled environment of construction sites and the strategic goal of decreasing errors,
362 *health and safety management* was added as a system parameter and connected with the *safety tools*
363 parameter. BIM maturity levels were linked with strategically relevant parameters such as *communication*

364 *on site* to increase productivity or the *effectiveness of project management* to release schedule pressure. The
365 technology-related system parameters and their linked model parameters are given in **Fig.5**.

366 **<Insert Fig. 5 here>**

367 Consequently, the mentioned system parameters and causalities were decided together with the company
368 experts according to the case company's inefficiencies, strategies and expected benefits from digital
369 technologies as well as previous research findings reported in the literature, , such as for the maturity levels
370 of BIM (Succar 2010), impact of ERP on supply chain (Tambovcevs and Merkuryev 2009; Powell 2013),
371 RFID influence on missing materials (Demiralp et al. 2012). Although the technologies and causalities
372 may differ in another company, the objective of the paper is to demonstrate the influence of SD on decision-
373 making of technology integration. Hence, SD is proposed as a generic method and how it can be developed
374 and implemented in practice to test impacts of digital technology is demonstrated by a case company. Based
375 on the conceptual model, each process is drawn in the Stella Architect CLD window and transferred into
376 stock-flow diagrams as will be explained in the next section.

377 **Computerized Modelling**

378 The CLD for each project process was converted into SFD in Stella to test and simulate the system. Firstly,
379 different boundary conditions and model assumptions were defined for adapting real-time settings. The
380 model comprised endogenous and exogenous factors which were categorized into six groups (1) initial (2)
381 project objectives (performance indicators), (3) resource and capability, (4) external factors, (5) managerial
382 actions (6) formulations. Accordingly, the endogenous (internal) factors encompass parameters such as the
383 project's initial values (e.g., project scope, anticipated durations, material inventory). For the second group,
384 the actual completion time of the processes and total project duration were considered. Then the final
385 resource and material levels, overtime factors and contract conditions (e.g., liquated damages) were equated
386 with unit prices for the project cost analysis. The factors under the third category indicate project resources
387 (human, equipment), planned productivities and technology integration capabilities, which are exogenous

388 project and company-specific system parameters that have undergone internal changes for different
389 simulations. The external uncertainties from the client and the market were defined together with
390 management strategies. The formulation parameters were added to the model as converters aiming to
391 transfer information to variables and ensure dimensional consistency.

392 Accordingly, determined technology parameters and their causalities were reflected in the computerized
393 model with 5-point Likert scale ratings and formulations.

394 For instance, *automation of design* parameter was calculated in percentage according to the rating of the
395 level of details (LOD) in object-based models, level of interoperability and competency of the technology
396 team. LOD of object-based models referred to parametric modelling as the preparation and modularization
397 of as-built models for optimization and informed iterations of design (Sharma et al., 2017). Moreover, for
398 that equation, the capability of the digitalization team was decided as a limiting factor for automation
399 through BIM. Similarly, the effectiveness of project management parameters was rated in the Likert scale
400 considering the level of time and cost data integration in BIM. The technology parameter of RFID was rated
401 as yes or no, modelled as binary digits in the model, as given in Supplementary Data, Table S1.

402 Considering the supply process, IF THEN rule was defined to link accuracy of material quantities with the
403 implementation level of ERP. The experts assumed full/perfect accuracy (1) if ERP level is high and for
404 the current ERP level (moderate) accuracy was stated as 0.7. Similarly, it was assumed that for the increase
405 in level of interoperability (from moderate to high (between 3-5), efficiency will increase with 25%. The
406 exemplified model equations are given in Table S2 in Supplementary Data.

407 Although productivity was defined as the unit of work that is done in a week by one resource
408 (units/weeks/resource), these parameters reflect the planned/initial estimations of the company. Due to the
409 changes in circumstances in the project dynamics, inherent consequences of managerial actions (e.g.,
410 fatigue), or technology integration, it can change positively or negatively. In this context, the efficiency

411 parameters were added to the model as converters collected these impacts and transferred them to actual
412 productivities as can be exemplified from the finalized SFD of the design process as given in **Fig.6**.

413 **<Insert Fig. 6 here>**

414 The quantified technology parameters were used in the equations of the connected system parameters as
415 stated in conceptual modelling. To quantify the impact of technology parameters on productivity and error
416 variables in the computerized model, GMB-4 was conducted, and the expected impacts of the future
417 scenarios were reflected in the model formulations as IF ELSE statements. For example, for the design
418 process, the impacts of automation were reflected in the design efficiency equation with different constants
419 as given in [Eq.1](#).

$$420 \text{ Design efficiency} = \text{IF (Automation of design} \geq 0.6 \text{ AND Automation of design} < 1) \\ \text{THEN (1.20*Fatigue) ELSE IF Automation of design} = 1 \text{ THEN (1.5*Fatigue) ELSE Fatigue} \quad (1)$$

421
422 The actual error ratios were quantified considering endogenous (e.g., the effect of schedule pressure on
423 errors) and exogenous variables (technology parameters). For instance, BIM maturity level-3 and network-
424 based integration, have influence on the level of construction errors, however considering the human
425 influence on errors, as experts stated, even with the full technological maturity, there can be a minimum
426 level of errors assumed as %5. The errors create reworks, but with a delay as rework discovery takes some
427 time. where rework detection can be reduced by technology utilisation (e.g., with RFID for production).

428 These assumptions were incorporated in equations, as given in detail in Supplementary Data Table S3.

429 While this aspect may not be subject to empirical validation, it is important to emphasize that the central
430 aim of the paper is not to posit correlations between an advancement in technology and an equivalent
431 upsurge in productivity or decrease in time. The main argument behind the model is that impacts of
432 technology should be concurrently evaluated with internal factors (such as mitigation strategies, external
433 and internal capabilities etc.) and considering dynamic processes.

434 In addition to model parameters, the assumptions were made related to (1) the flow of project processes
435 and (2) external factors. The project process was initially modelled from the time perspective and its unit
436 was selected as a week for a medium-size modular project. The project flow was modelled according to the
437 task dependencies and logical relationships between the processes.

438 Secondly, modular construction company was encountering uncertainties due to additional work requests
439 by the clients. The change orders at the design stage may result in additional work, or there may be
440 additional production units (panels, modules) requested with the same design. To reflect these aspects, two
441 exogenous model parameters were implemented as *change orders* and *production work increase* as
442 additional flows to initial stocks with STEP built-in software. Considering the timing of change orders is
443 uncertain in the projects, it was randomly simulated for different scenarios. On the side of material supply,
444 the third external parameter *order increase* was configured to model the amount of additional material
445 requirement in case of insufficient supply.

446 For the production process, the initial level of resources was iteratively altered by the simulation itself to
447 finish the project in the expected duration by increasing the resource gap in hiring time. However, similar
448 to many workplaces, there is a capacity, an upper limit of resources. For that, the crowding effect on
449 productivity was reflected in the efficiency equations. Although production and construction processes have
450 a similar pattern for model development, the main difference is the parameter of maximum production
451 capacity, redound on as another company-specific capability parameter. The finalized SFD of the
452 production and construction processes can be found in **Fig. 7** and **8**, respectively.

453 <Insert Fig. 7 here>

454 <Insert Fig. 8 here>

455 After deciding on the model parameters, interactions and assumptions that embrace both the resources and
456 capabilities of the case company and external market-related uncertainties, the SFDs for each process were
457 created by the conceptual causalities and mathematical equations, as summarized in Supplementary Data,
458 Table S3 and presented in detail in Kaya (2022).

459 The finalized SFD of each process is dependent on not only technical factors of projects but also human
460 factors (e.g., initial productivity and error parameters) and company capabilities such as the competency of
461 the technology team, the existing level of technology integrations and consequences of selected managerial
462 actions. Consequently, the duration of each process and project, final resource and material levels, overtime
463 factors and liquidated damages multiplied with unit cost percentages for SFD of the project cost are given
464 in **Fig.9**. The details of the time and cost sector equations are also given in Table S4, Supplementary Data.

465 **<Insert Fig. 9 here>**

466 **Model Validation and Verification**

467 As the third step of the SD development, the system parameters and defined equations were iteratively
468 validated with different tests from the literature. Coyle (1977) defined SD validation as examining the
469 purpose and confidence of a model for real-world reflection. In the construction management literature,
470 model validation has been usually conducted by case studies and compared with real-world data by
471 consulting with industry experts (Dangerfield et al. 2010; Ogunlana et al. 2003). Within the scope of this
472 study, the model validation was conducted in two ways (i) by validating the structure and assumptions and
473 (ii) by verifying the technical correctness of equations and implementation. Forrester and Senge (1980)
474 stated that for structural validity, the model can be compared with the descriptive knowledge of the real
475 system, and behaviour may be tested regarding the observed real-system behaviour. Thus, a structural
476 verification test was conducted to compare with the real world. In this research, the group model-building
477 sessions provided “empirical” validation, as guided by the experience of the participants and descriptive
478 knowledge. This empirical validation encompasses the continuous discussions with the partners during the
479 group modelling sessions which shaped the conceptual models of each process. The model parameters
480 including the project, digitalization and extreme conditions defined together with the company experts and
481 iteratively validated throughout the sessions. Structure verification entails a direct comparison between the
482 model's structure and the actual system it represents, in this case the real modular construction project

483 processes. Verification may involve experts reviewing the model's assumptions in relation to relevant
484 aspects of the real system and examining how these assumptions align with existing literature on decision-
485 making and organizational relationships. Initially the modeller used the similar system dynamics models
486 from the literature as a basis for the project process, such as error generation and rework structures,
487 productivity, and schedule pressure equations (Lyneis et al. 2001; Lyneis and Ford 2007), then the
488 technology-related strategy parameters and external conditions of the projects were added to the model
489 according to the discussions with the experts for each process. At the end of the conceptual models of each
490 process, during the GMB-3 and 4, both the opinions of C-level executives (verifying the strategy
491 parameters) and project managers (verifying the logic of sequence of processes and managerial action
492 parameters) were used for validating the structural relevance of the model.

493 As one of the key validation steps for the Computerized Modelling, a dimensional consistency test was
494 conducted with the unit checker of Stella Architect. Initially, when transferring conceptual models to stock
495 flows, it was noted that the model had over 50-unit warnings. To ensure consistency, adjustments were
496 made to the units. With experts the main units for each process were established, such as production 'units'
497 and supply in 'tonnes'. To rectify errors, different conversion factors were implemented in the model, for
498 instance errors arose in the Stella software due to the discrepancy between the unit of design completion
499 rate ("Buildings/Weeks") and the order ("Tonnes"). To address this issue, the model was modified by
500 introducing the parameter "Units per Building" to represent the units required for producing and installing
501 one building. These units were then converted into material units using the "Raw Material per Unit" factor.
502 However, it is important for these unit conversion parameters to align with the real system. Hence, a
503 Parameter Verification Test was conducted in collaboration with the experts from the case company.
504 Ultimately, after clarifications and adjustments to the units, the dimensional consistency was verified using
505 Stella Architecture. The parameter verification test was conducted which examines whether the parameters
506 are relevant to the system's descriptive and numerical knowledge. Necessary changes were done iteratively
507 during the group modelling sessions and the Computerized Model passed the test since the company experts

508 set the values for each parameter comfortably for simulation. As another critical test, the extreme conditions
509 test was applied to understand the behaviour of the system under sudden shocks, by evaluating different
510 imaginary maximum and minimum values. Firstly, the test was applied for the technology-related input
511 parameters and then the sudden shocks, such as change orders. According to data of baseline project, both
512 groups of parameters were tested for worst scenarios and modified according to the behaviour of real
513 projects under these circumstances. The necessary changes made for these two tests are summarized in
514 Table S5 and Table S6 respectively in the Supplementary Data. As a result of 61 tests in Stella (Kaya 2022),
515 the developed model was finalized. Thereafter, as the most important part of the validation step, the model
516 was tested with the inputs of the experts and compared with the actual project data. The conducted baseline
517 testing and results of the scenarios simulations are presented in the following section.

518 **Simulation: Scenario Analysis and Testing of Strategies**

519 The simulation included two one-off tests with the company. To uncover the dynamic behaviour of the
520 model under various future situations, scenario testing was carried out and the impacts of technologies were
521 analysed. The inputs for the baseline testing are given in **Table 3**.

522 <Insert Table 3 here>

523 For simulation purposes, random numbers were generated for the timing of change orders and production
524 work increases. A baseline scenario was tested with the given inputs of the case project, which encountered
525 change orders during the design stage (week 2) and additional unit requests during production (week 7).
526 According to the simulation, for a 45% work increase, the project cost increased by nearly 50% with a 30-
527 weeks project duration, with 5 weeks of delay from the planned duration. During the GMB-5, the project
528 manager and digitalization experts compared the results with real project data and stated that the results
529 were reasonable for the baseline scenario, so the final SFDs were set for scenario testing. The comparison
530 of the performance indicators of the model and real project can be seen in **Table 4**.

531 <Insert Table 4 here>

532 A total of seven priorities, as previously discussed in the paper, were operationalised as strategies in the
533 existing model by changing the level/maturity of technology parameters. The strategies were selected and
534 implemented in order of importance as stated in the initial session and conceptual modelling. Moreover, for
535 specific technologies, the external conditions were altered (as scenario 1 and 2) and results were evaluated.
536 The changes from the base case in each simulation is given in **Table 5**.

537 <Insert Table 5 here>

538 Finally, the results of each strategy are given in **Table 6**, along with the baseline.

539 <Insert Table 6 here>

540 **Testing the impacts of alternative digitalization strategies by simulation**

541 The first strategy was determined as increasing the automation of design, by increasing the level of details
542 in the object-based parametric models that provide further coordination and facilitate change management.
543 The parameter increased with one level under the same circumstances as the baseline scenario. Accordingly,
544 the automation of design improved from 64% to 80% for the same competency of the technology team.
545 Considering the external change requests from the client for the case project, the strategy was not entirely
546 sufficient to decrease cost increases and delays. The major impact of the strategy was observed in
547 decreasing design errors. The second strategy was determined as improving the integration of time and cost
548 data, which influences the effectiveness of project management for design and construction processes as
549 given in **Fig 10**.

550 <Insert Fig 10 here>

551 Accordingly, it was observed that the reason behind decreasing cost and design errors was releasing the
552 schedule pressure and hereof the requirement of overtime and its negative impact on design errors.
553 Therefore, the overtime cost for design was impeded by this strategy. The third strategy of the company
554 was to improve the interoperability for different models, therefore the related parameter increased with one

555 level. The simulation results for that strategy indicated the major influence on cost, by increasing the
556 production and construction efficiency, which eliminates the demand for resource allocation and thus
557 decreases resource cost. The conceptually linked aspects of model-based collaboration for production
558 modelling and communication on-site generated a significant resource level decrease for the existing
559 dynamics of the project, as given in **Fig.11**.

560 **<Insert Fig 11 here>**

561 As the fourth strategic priority, ERP system integration was improved, and current material lists was
562 coordinated with BIM. The results of the simulation indicated that this strategy influences mainly the
563 material cost improving inventory levels. Nevertheless, during the GMB-6, with the experts, it was
564 observed that since the determined order contingency for the project was not sufficient for the external
565 change requests, the impact of ERP cannot be fully understood for inventory management. Therefore,
566 another scenario was tested, with a 10% production work increase as given in **Fig. 12**. Accordingly, the
567 strategy enabled decreasing the excessive material ordering with more accurate and updated material lists,
568 which resulted in a 9% decrease in material costs.

569 **<Insert Fig. 12 here>**

570 The next strategy of the company is implementing RFID technology which drastically improved workforce
571 productivity by decreasing the amount of time needed to track the production units. As a result, there was
572 less demand for extra resources in the case of change orders and material discrepancies in supply, which
573 resulted in a cost decrease. Since the simulations revealed that the RFID technology significantly increased
574 productivity and speed up the detection of reworks at the construction site, during GMB-6 another scenario
575 was tested with the experts, as an extreme situation, which is requests from the client at Week 12. In the
576 extreme scenario, RFID was not adequate to manage the delays since there was a need for additional
577 material and resource allocation strategy at the end of the planned project duration.

578 **<Insert Fig.13 here>**

579 As the sixth strategy related to BIM maturity, the level of network-based process integration reduced the
580 production and construction error ratio, which increased the overall schedule performance. The last
581 strategy, implementing safety tools for construction sites increased the existing construction efficiency by
582 89%, which also reduced construction cost, as also given in **Table 6**.

583 **DISCUSSION OF FINDINGS**

584 After the simulations were complete, in the GMB-6, company experts were questioned regarding whether
585 the simulation assisted them in understanding the advantages of digitalization considering the company and
586 project dynamics. It was revealed that SD was particularly useful for analyzing the impacts and interactions
587 between technologies, project and company factors and external factors under different scenarios. Some of
588 the findings that may affect decisions on digital technology adoptions can be listed as follows:

589 1. About the impacts of capabilities and external factors: It was revealed that, even if strategy 1 which was
590 increasing the level of detail of the object-based models was implemented, full automation to manage
591 change orders during design would not be possible if the competency of the technology team, interface
592 management process and collaborative design practices were not improved. On the other hand, the third
593 strategy, increasing the level of interoperability (model-based collaboration), was discovered as the most
594 potent factor in lowering the cost increase due to the change requests, by accelerating the rework detection
595 for design, increasing productivity by eliminating the necessity of two separate production and design
596 models, and enhancing communication on the construction site. SD findings showed that both the impacts
597 of ERP and RFID-related strategies are dependent on external conditions such as supplier performance and
598 internal factors such as management competency of the company. For instance, the benefit of the ERP
599 strategy is influenced by how reliable contingencies are estimated by the company. There is a need for
600 better planning and accurate contingency estimations to maximize the benefits of ERP and RFID. This
601 finding highlights that companies should evaluate the potential benefits of a new digital technology or
602 feasibility of a digitalisation strategy by considering the company capabilities as well as occurrence of

603 alternative scenarios that may happen as a result of changes in the external environment (Love and
604 Matthews 2019; Nikmehr et al. 2021).

605 2. About the impact of dynamic external factors and reactive strategies: The model represented a trade-off
606 between the the company actions/resources and the impacts of technology-related strategies. In that regard,
607 implementing RFID was identified as a viable digital technology due to its potential to increase productivity
608 in the factory but the simulation results pointed out the incompetency of technology if there is need of high
609 resource reallocation under extreme external conditions. Therefore the maximum production capacity of
610 the companies is decisive in this context and limits the expected performance. Therefore, the benefits of a
611 digital technology is contingent on dynamic conditions and reactive actions to be taken by the company.

612 3. About impact of digital strategies on managing risks: The company was operating in an uncertain
613 environment where the one of the expectations from technologies was about decreasing the risk. The
614 technologies like BIM and RFID mainly reduce the requirement of overtime and additional resource
615 allocation in case of any delays, by increasing automation and productivity. By looking at the model
616 outputs, the experts became aware that using these technologies would decrease vulnerability to external
617 uncertainties and delays. Moreover, increasing the maturity of BIM with process integration and combining
618 it with other technologies like IoT and cloud (maturity level 3) is expected to decrease human-related errors
619 as also highlighted by Tang et al. (2019). Findings demonstrate that one of the major benefits of digital
620 technologies is to increase resilience under uncertain operating conditions.

621 It is apparent that the most feasible strategy also depends on the costs. The SD model gave useful insights
622 to the decision-makers about potential benefits of alternative strategies, but the costs should be estimated
623 to find the most feasible strategic option(s).

624 **CONCLUSIONS**

625 This research proposed that digitalization decisions should be considered as strategic decision-making
626 problems, and there is a need for systems thinking approach to improve understanding of the existing and

627 future dynamics of business processes as well as project-related factors. A demonstrative case study was
628 conducted with an experienced international modular construction company to reveal how SD models can
629 support decision-making about digital technologies. For this purpose, the business process engineering
630 approach was used to model the company's current and prospective processes and different technologies
631 were configured as strategic options for possible process improvements. The chosen digital technologies,
632 such as BIM, RFID, and ERP, and their various levels of maturity, were then taken into consideration during
633 the conceptualization stage to identify which processes and performance indicators may be influenced along
634 with the project characteristics, managerial decisions, and their consequences (feedback). The computerized
635 model was built for four processes- design, supply, production and construction, using Stella Architect
636 software and iteratively evaluated using structural and behavioural validation tests. The simulation results
637 led to the conclusion that, when taking into account of advantages of different technology improvements,
638 project-specific conditions (e.g., productivity and errors), the internal capabilities of the company (e.g.,
639 competency of the technology team, management strategies) and external uncertainties (e.g., change orders)
640 have a significant impact on the effectiveness of digitalization choices. For instance, the impact of ERP
641 depends on both internal factors (such as contingency estimation) and market conditions (such as supply),
642 thus the overall impact of ERP can not be assessed without considering any one of these
643 factors/conditions. It has been found that technologies can help coping with the changes in the environment,
644 but their impacts are pursuant to the inherent dynamics of projects and the current technological and
645 managerial abilities of the company.

646 The case study demonstrated how SD models can assist company professionals to understand causalities
647 and feedback between their actions, internal factors, uncertainty and impacts of digital technology. Findings
648 pinpoint that companies should evaluate the potential benefits of a new digital technology and feasibility
649 of a digitalisation strategy by considering the company capabilities as well as alternative scenarios that
650 could impact consequences of technology implementation. Although the findings are case specific, since
651 the SD model involves general strategic parameters such as internal capabilities, external uncertainties, and

652 maturity levels of different technologies, it can be accommodated for different projects and companies
653 using the proposed modelling approach, contributing to SD literature in construction management domain.
654 Another theoretical contribution of this paper lies in demonstrating the potential use of SD for strategic
655 decision-making in construction companies, highlighting benefits and limitations of digital technologies in
656 a case company. It is believed that this study contributes to the digital transformation research agenda from
657 the perspective that digitalization strategies should be formulated considering several company and project-
658 level parameters as well as external factors that tend to change over time rather than taking the benefits of
659 technology for granted. The advantages anticipated from technology deployments are constrained by
660 company skills and resources, vary depending on external circumstances and the firm's responses, and SD
661 can be used to examine these dynamics at play during decision-making.

662 As in every system development research, some limitations exist. Firstly, because the SD models only take
663 into account a part of the system and environment, it is not possible to fully validate and generalize the
664 models. Secondly, although the constructed model accurately captures the system and its environment by
665 structuring it to serve the intended purpose, its operational validity remains to be tested in the future.
666 Moreover, this research did not take into account the factors such usability or perception, instead
667 technologies were seen as tools that simply enable efficient running of processes, disregarding the factors
668 that could reduce the impact of technologies, such as individuals behaviors. In future studies, different
669 technologies (e.g., blockchain, robotics) and business processes can be integrated into the proposed model,
670 considering different performance criteria as well as technology acceptance of the organizations.

671 **Data Availability Statement**

672 Some or all data, or code that supported the findings of this study are available from the corresponding
673 author upon reasonable request.

674 **ACKNOWLEDGEMENTS**

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676 as the case company and participated in the group modelling sessions.

677 **SUPPLEMENTARY MATERIALS**

678 Tables S1-S6 are available online in ASCE Library (www.ascelibrary.org).

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Table 1: The expert profiles

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Expert ID	Education Level	Years of Experience in Industry	Industry	Current Title	Experience in Digital Transformation
1	MSc	10	Building/Residential	BIM/Digitalization Expert	High
2	MSc	10	Building/Residential	BIM/Digitalization Expert	High
3	PhD	15	Building/Residential	Chief Transformation Officer	High

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Table 2: Summary of group modelling sessions

ID	SD Step	Session aim	Session duration (h)	Experts	Session Output
1	Conceptualization	Understanding the strategic position and goals for digitalization	2	C-level executive Two digitalization experts	Existing and re-drawn business process chain
2	Conceptualization	Defining system parameters	1	Two digitalization experts	As-is causal loop diagrams
3	Conceptualization	Finalizing conceptual maps	1.5	C-level executive	Reconfigured (digitalization options) causal loop diagrams
4	Formulation	Model assumptions	2.5	Project manager Two digitalization experts	Computerized models
5	Testing	Baseline testing	1	Project manager Two digitalization experts	Finalized stock flow diagram Findings and discussions
6	Simulation	Scenario analysis	2	C-level executive	Findings and discussions

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Table 3: Data of major variables for the baseline scenario

Design	Parameter	Input	Units	External	Change order	15	%
	Initial design work	4	Buildings		Production work increase	30	%
	Initial designer productivity	1.3	Buildings/Week/ Team		Material order contingency	15	%
	Design Team	1	Team		LOD in object-based models	4	(1-5)
	Planned design duration	3	Weeks		Level of integration of time and cost data	2	(1-5)
	Design error ratio	30	%		Level of interoperability (model-based collaboration)	3	(1-5)
Supply	Units per Building	250	Units/Buildings	Technology	Level of integration of processes (network-based integration)	2	(1-5)
	Planned supply duration	5	Weeks		Competency of the technology team	4	(1-5)
	Missing material	20	%		RFID	0	(0 or 1)
Production	Initial production work	1000	Units		ERP	2	(1-3) *
	Planned production duration	12	Weeks		Safety tools	0	(0 or 1)
	Resource Productivity	1	Units/ Week/ Resource		Design Team Cost	5	%
	Max. production capacity	130	Units/Weeks		Production Resource Cost	20	%
	Initial resource	80	Resource		Construction Resource Cost	7.5	%
	Production error percentage	20	%		Material Cost	50	%
Construction	Planned construction duration	8	Weeks	Indirect Cost	15	%	
	Resource productivity	5	Units/Week/ Resource	Uncompensable Delay Cost	2.5	%	
	Initial resource	30	Resource				
	Construction error percentage	10	%				
	The upper limit of resources	40	Resource				

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Table 4: Comparison of model with project data

	Cost increase (%)	Actual design duration (weeks)	Actual supply duration (weeks)	Actual production duration (weeks)	Actual construction duration (weeks)	Project duration (weeks)	Uncompensable delays (weeks)
Baseline	52.73	4.24	9	18.06	8.11	30.41	4.17
Project data	53	4	9	18	8	31	5

Table 5: Changes in the base scenario for simulations

Simulation	Related technology parameter	Baseline rating (i)	With improvement (i+1)
Strategy 1	LOD in Object-based Models	4	5
Strategy 2	Level of integration of time and cost data	2	3
Strategy 3	Level of interoperability	3	4
Strategy 4	ERP	2	3
Strategy 5	RFID	0	1

Strategy 6	Level of integration of processes	2	3
Strategy 7	Safety tools	0	1
Scenario 1	Production work increase	30%	10%
Scenario 2	Time of change orders	Week 2	Week 12

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Table 6: Key findings of strategies

	Key Outputs					
	Cost increase (%)	Project duration (weeks)	Uncompensable delays (weeks)	Actual design error (%)	Actual production error (%)	Actual construction error (%)
Baseline	52.73	30.41	4.17	34.7	23.1	10.0
Strategy 1	52.59	30.36	4.17	27.5	23.1	10.0
Strategy 2	51.42	30.35	4.17	24.0	23.1	10.0
Strategy 3	34.15	28.3	2.18	24.0	22.6	10.0
Strategy 4	33.98	28.3	2.18	24.0	20.0	10.0
Strategy 5	26.98	27.5	1.47	24.0	20.0	10.0
Strategy 6	23.7	27.45	1.34	24.0	8.0	4.0
Strategy 7	20.9	27.45	1.34	24.0	8.0	4.0

875 **Strategy 1:** Improving LOD in object-based modelling for BIM, **Strategy 2:** Improving time and cost data integration for BIM,

876 **Strategy 3:** Improving Level of interoperability, **Strategy 4:** Improving ERP with BIM, **Strategy 5:** Implementing RFID,

877 **Strategy 6:** Improving the level of integration for BIM, **Strategy 7:** Implementing safety tool

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Understanding Strategic Positioning and Digitalization Goals, Problem Articulation**Methods:** Content Analysis on literature, GMB Sessions 1, 2**Outputs:** Image of existing and technology-integrated process chains of the company**Development of Conceptual Models: Causal Loop Diagrams****Methods:** Content Analysis on literature, GMB Sessions 3, 4**Tools:** Stella Architecture**Outputs:** System Parameters and Causalities, Conceptual Loop Diagrams for As-is and Future Digitalization Scenarios**Development of Computerized Models: Stock-flow Diagrams****Methods:** Content Analysis on literature, GMB Sessions 5, 6**Tools:** Stella Architecture**Outputs:** Model Parameters, Model Assumptions and Formulations, Stock-flow diagrams**Model Validation****Methods:** Structural Verification Test, Boundary Assumptions Test, Dimensional Consistency Test, Parameter Verification Test, Extreme Conditions Test, Boundary Adequacy Test**Tools:** Stella Architecture**Outputs:** Model Modifications**Scenario and Strategic Options Testing****Methods:** Baseline Testing, Scenario Analysis, GMB Session 7**Tools:** Stella Architecture**Outputs:** Testing Findings and Discussions

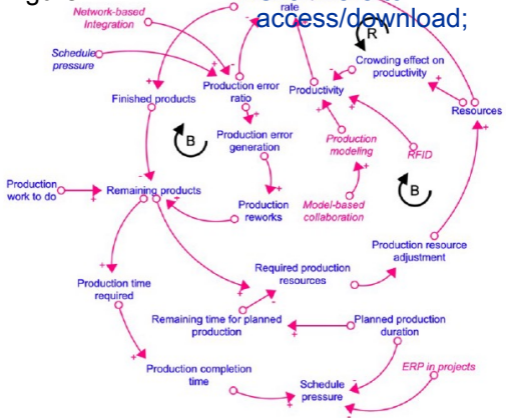
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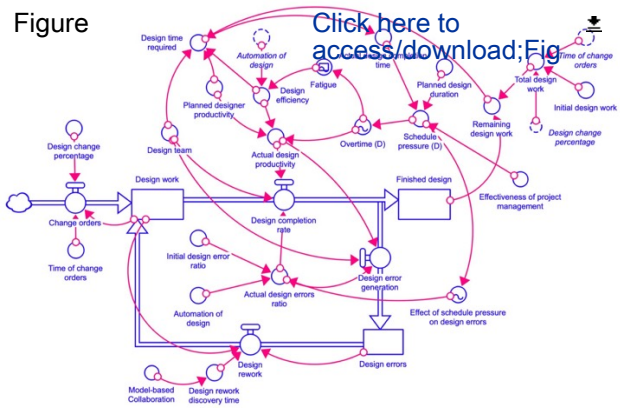
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Figure		Priorities	Model Parameters	Linked Model Parameters			
				Design	Supply	Production	Construction
	1	Increasing the level of details and interoperability of BIM models for automation (BIM Level-1)	Automation of design	Design efficiency Design error ratio			
	2	Increasing the integration of time and cost data to BIM models (BIM Level-1.2)	Effectiveness of project management	Schedule pressure of design			Schedule pressure of construction
	3	Increasing the interoperability between design models and process models (BIM Level-2)	Model-based collaboration	Design rework discovery		Production modelling	Communication on site
	4	Reinforcing the accuracy of material lists from ERP modules	ERP		Accuracy of material quantities	Schedule pressure of production	
	5	Implementing RFID technology (tags and receivers) for tracking	RFID		Missing material	Production efficiency Production rework discovery	Construction rework discovery
	6	Network-based integration	Network-based integration			Production error ratio	Construction error ratio
	7	Using safety tools in construction site	Safety tools				Health and safety management

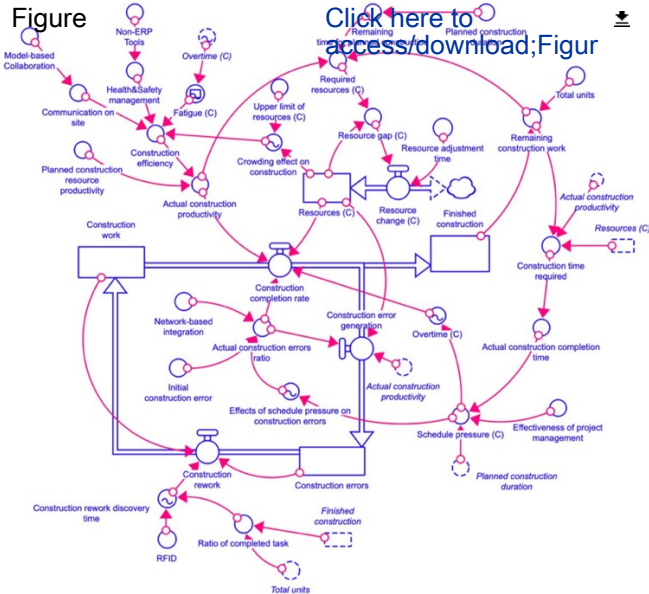
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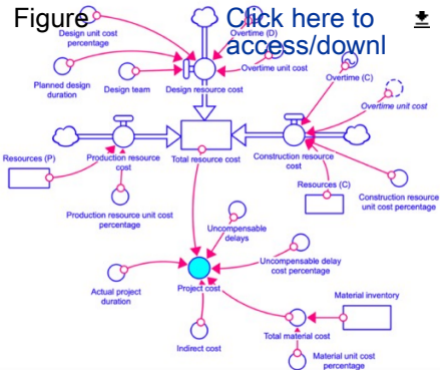
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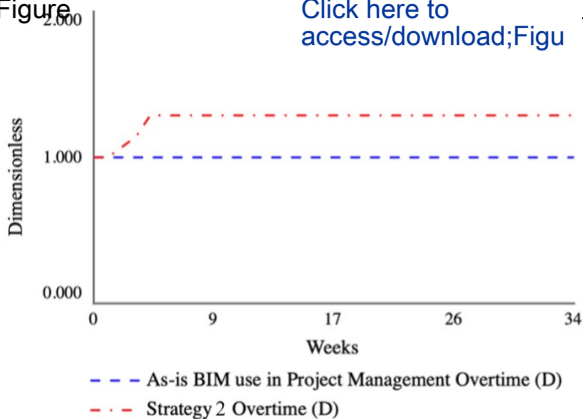
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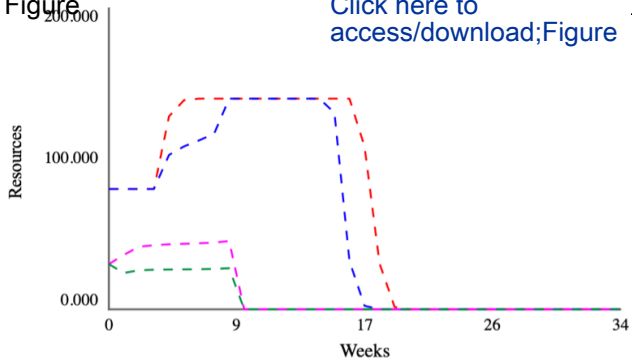
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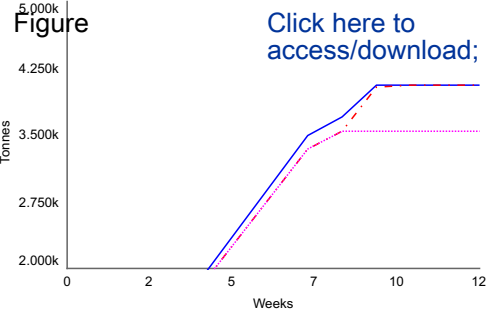
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- - - As-is Case Resources (P)
- - - Starety 3 Case Resources (P)
- - - As-is Case Resources (C)
- - - Starety 3 Case Resources (C)

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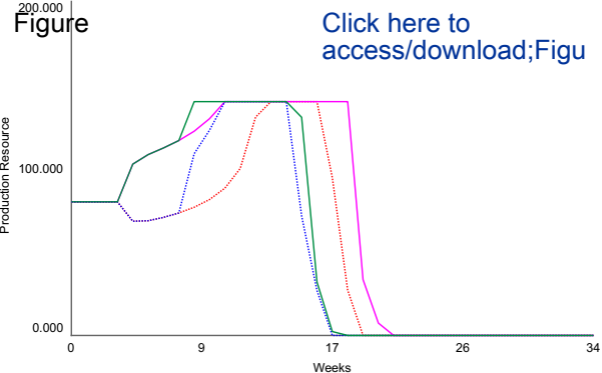
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- Baseline
- · - Strategy 4 (for baseline)
- Strategy 4 (for 10% work increase)

Figure

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..... Strategy 5 (for Extreme Scenario) — Extreme Scenario
..... Strategy 5 (for Baseline) — Baseline